

NEWSLETTER

Number 2 June 2009

A few words from the Managing Director

## Swedish summer

The Swedish summer is short. With a slow start in May it literally explodes into June. Summer has a lot to catch up with before the colder September nights set in and all vegetation starts to halt. At midsummer, the Swedish summer is light green, bursting with chlorophyll and nights are mostly bright. In northern Sweden the sun never goes down.

The Swedes are not unaffected by nature's rhythm. At midsummer many start their five week long holiday and they are in a hurry to get started. Midsummer should be celebrated in the country side – that's the way it is - and the day before the cities empty of people, everything closes and the streets are suddenly ghostlike and deserted.

On the major roads, on the other hand, it's mile long queues and at the final destination friends, family, and green shimmering birch trees are waiting.

Our production will be closed during the weeks of 28, 29 and 30. Our sales department, technical support and spare part department will be open during the whole summer.

### Summer stock

In our stock for the summer period we have a wide range of products with a 24h service, this will be available throughout the whole summer – use this and win orders!

Finally I would like to grasp this opportunity to wish you a sunny and a wonderful summer!



Anders Wahlqvist  
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Dancing around the midsummer pole



## HisPack 2009

EdmoLifts partner in Spain Schmalz, exhibited at Hispack 09 in Barcelona. The Fair was held during the period 11.05.09 - 15.05.09 and was well attended. Around 700 exhibitors had to receive 53 000 visitors during the 5 days the fair lasted. President José Antonio Rmos was happy with the fair. 130 specific requests must be considered very good in the current difficult economic situation.

Packaging is a good niche for our mini stacker “the WP” and there were many requests for these products.

### Product news:

## Now available – shipment within 24 hours!

Our popular C-series have expanded and includes low profile lift tables.

CUB 1000 is a new product in our C-series programme for low profiles. This table is equipped with a U-shaped platform and bottom frame to allow loading and unloading with a hand pallet truck.

CCB 1000, B is also new products in our C-series programme for low profiles. These tables are equipped with a rectangular platform.

Technical data	CUB 1000	CCB 1000	CCB 1000B
Platform:	1450x1085 mm	1500x800 mm	1500x1000 mm
Int. width:	585 mm		
Capacity:	1000 kg	1000 kg	1000 kg
Lift stroke:	720 mm	720 mm	720 mm
Closed height:	80 mm	80 mm	80 mm
Motor:	0,75 kW	0,75 kW	0,75 kW



Do you want to know the latest in the lift sector?

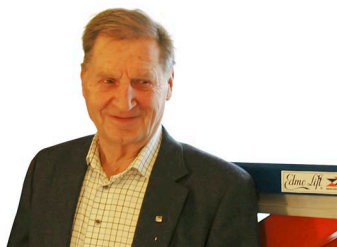
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## The legendary story of Torbjörn Edmo Part 1

EdmoLift's founder Torbjörn Edmo grew up in Ramsle at the end of the 30 - century in a large family. School was never really interesting during his youth, the interest to work at his father's brickyard took over hand, where Torbjörn primarily worked with one of his brothers. When it was good weather he moulded bricks, if it rained he was free. However, days of no work were not many. The machines at the brickyard were old and worn-out so it was many hours of repairs to keep them working. In winter, it was time for logging in the forest and the work was really heavy. The upside to this was that it lead to the design and production of two customized forest machines that would get up in the tough terrain.



After some time Torbjörn came to the insight that a few years in school may not be so hard anyway, in comparison with the work at the brickyard and in the forest...

He sent an application to Högskolan i Sundsvall and was accepted. One year of studies followed before one year of military service in the Engineerings corps in Stockholm "interrupted". Directly after the service Torbjörn applied to the Technical School in Sundsvall. The earlier uninterest in school work and studies led to a very tough first year as he had a lot of catching up to do in order to follow the plan of studies. He sacrificed everything and decided to pull through the 2 ½-year education whatever it should take. The goal was reached and the award was an engineering exam. Torbjörn got a job right away, in Örnsköldsvik at Ari Maskinfabrik. He designed and made drawings for different machines and installations. The time at Ari was not for long, just after a six-month Torbjörn got job at Holmen Mekaniska in Härnösand. A job that consisted of designing and doing drawings for machines and equipment. Torbjörn also worked as assistant to the plant manager. There were around 30 employees at the company and it had a lot of work for the Swedish defense. One product was different models of dome shaped roofs for bunkers.

At Holmen Mekaniska Torbjörn came in contact with various lifting devices, including hydraulic jacks, Torbjörn was more interested in hydraulics and started thinking about solutions on his own for lifting devices where the technology could be used. Holmen's products were sold during this time by a company called Nordiska Vacuum. After a year they came with a request for lifting tables. Torbjörn started drawing and made a quotation. It led to a business deal and soon were 5 lift tables produced and delivered.

That was how lift tables and Torbjörn crossed path for the first time...

To be continued

## Lift table no. 100 000

We are rapidly approaching the production of our 100 000 thousand lifting table. Naturally, we will make a special happening out of it and celebrate a jubilee.

The lift table celebrating this anniversary will be extra nice decorated. Make sure to write a lot of orders and then, maybe it's just you who have the pleasure to buy or sell this very special anniversary table.



## A moment with



**Monika Norell**  
purchasing manager at EdmoLift

### What do you do at work?

Right now we look at our purchase agreements and material flows in order to give our suppliers forecasting and to have better inventory turnover in our purchasing components.

**What do you do at leisure?** Lives in a house so there are none. Happy to spend time with family and good friends.

### What did you do before you came to EdmoLift?

I have previously worked as a materials planner in 20 years at a company that manufactures electrical systems for the automotive industry.

**What is the most fun with your job?** That it is so diverse and there are new challenges every day. And the good atmosphere we have at the company.

**Age:** 45 years

**At EdmoLift:** 5 years

**Family:** Husband Torbjörn, son Marcus and daughter Diana.

**Lives:** In Noraström (Nora Power), "The Pearl of High Coast"

**Hobbies:** Refurbished and grainpainting old furniture. Read books often, preferably detectives.